

KOTESOL Budget for 2017

This is the 2017 KOTESOL budget presented and approved December 3, 2016 at the National Council meeting.

On the next page, you will find the overall budgeted expected income and authorized expenses for KOTESOL 2017.

Following that are budgets for all KOTESOL National events, national committees, and national council members. The numbers are included in the overall budget.

Specific event budgets, committee budgets, council budgets are at the discretion of the directors.

(Please disregard the decimal places, this is a function of the accounting software.)

KOTESOL 2017 BUDGET

Income

4111 · Member Dues - Individual	20,000,000.00
4121 · Member Dues - International	3,500,000.00
4131 · Member Dues -Lifetime	1,000,000.00
4211 · OP Dues - Premium	5,000,000.00
4221 · OP Dues - Assoc	7,500,000.00
4241 · OP Dues - Educa Assoc	3,000,000.00
4411 · Revenue Invest - General	50,000.00
4412 · Revenue Invest - Savings	25,000.00
4711 · Gross Sales KOTESOL Items	100,000.00
4721 · Gross Sales Snackbar/etc	100,000.00
4731 · Print Advertising Revenue	2,400,000.00
4801 · Event Admiss Sales Prereg Mem	2,660,000.00
4802 · Event Admiss Sales Prereg Presn	9,500,000.00
4803 · Event Admiss Sales Prereg NonMm	9,960,000.00
4804 · Event Admiss Sales Prereg Group	4,515,000.00
4805 · Event Admiss Sales Prereg Stud	13,085,000.00
4806 · Event Admiss Sales OnSite Mem	160,000.00
4807 · Event Admiss Sales OnSite NonMe	4,370,000.00
4808 · Event Admiss Sales OnSite Stud	7,245,000.00
4812 · Event Presenta Sales Revenue	240,000.00
4821 · Event Display Sales Revenue	3,000,000.00

Total Income: 101,510,000.00

Expense

5111 · Chapter Dues Share	10,000,000.00
5511 · SIG Grants - General	500,000.00
5611 · Committee Grants - General	15,250,000.00
5612 · Expense KOTESOL Items	400,000.00
5711 · Special Event Grants - Internal	800,000.00
6111 · Leaders Discretionary Funds	5,050,000.00
6112 · Leaders Domestic Travel	850,000.00
6311 · Speaker Honorarium	2,000,000.00
6312 · Speaker Per-Diem	800,000.00
6313 · Speaker Travel	5,560,000.00
6315 · Speaker Accommodations	4,860,000.00
6412 · Cash Gift for Services	100,000.00
6413 · Non-cash Gift Personal Services	100,000.00
6613 · Meetings Travel	9,350,000.00
6614 · Meetings Refreshments	525,000.00
6616 · Meetings Meals	600,000.00
6833 · Event-staff Eventday Travel	4,500,000.00
6834 · Event-staff Eventday Refreshm	250,000.00
6835 · Event-staff Eventday Accomodate	4,655,000.00
6836 · Event-staff Eventday Meals	2,950,000.00
6857 · Event-staff Attire	400,000.00
6860 · Event-Guest Eventday Hospitalit	3,200,000.00
7211 · Office Supplies - Consumables	1,040,000.00
7212 · Photocopies and minor printing	320,000.00
7213 · Postage & Shipping	4,225,000.00
7216 · Awards, Gifts	590,000.00
7311 · Affiliate Dues	500,000.00
7411 · Printing (Bound publications)	23,000,000.00
7421 · Printing (Publicity-type)	1,140,000.00
7431 · Printing (Consumables)	1,020,000.00
7441 · Printing-related Materials	100,000.00
7451 · Promotion-related Non-print	900,000.00
7511 · Conf Bags	900,000.00
7521 · Badge-holders	150,000.00
7531 · Signs & Banners	950,000.00
7811 · Meetings Facilities (room)	300,000.00
7861 · Conference Facilities	19,500,000.00
7862 · Conference Equipment	7,000,000.00
8111 · External Services – Webhosting	1,080,000.00
8211 · Conculancy - Prof Services	350,000.00
8711 · Bank Transfer Fees	300,000.00

Total Expense: 136,065,000.00

National Events

International Conference

Income		Expense	
4721 · Gross Sales Snackbar/etc	2,400,000.00	6111 · Leaders Discretionary Funds	2,100,000.00
4731 · Print Advertising Revenue	1,710,000.00	6311 · Speaker Honorarium	2,000,000.00
4801 · Event Admiss Sales Prereg Mem	6,900,000.00	6312 · Speaker Per-Diem	800,000.00
4802 · Event Admiss Sales Prereg Presn	9,960,000.00	6313 · Speaker Travel	5,000,000.00
4803 · Event Admiss Sales Prereg NonMm	3,975,000.00	6315 · Speaker Accommodations	4,000,000.00
4804 · Event Admiss Sales Prereg Group	12,660,000.00	6412 · Cash Gift for Services	100,000.00
4805 · Event Admiss Sales Prereg Stud	125,000.00	6413 · Non-cash Gift Personal Services	100,000.00
4806 · Event Admiss Sales OnSite Mem	3,800,000.00	6613 · Meetings Travel	5,000,000.00
4807 · Event Admiss Sales OnSite NonMe	7,130,000.00	6614 · Meetings Refreshments	100,000.00
4808 · Event Admiss Sales OnSite Stud	210,000.00	6616 · Meetings Meals	600,000.00
4812 · Event Presenta Sales Revenue	2,800,000.00	6833 · Event-staff Eventday Travel	2,500,000.00
4821 · Event Display Sales Revenue	3,300,000.00	6834 · Event-staff Eventday Refreshm	250,000.00
		6835 · Event-staff Eventday Accomodate	4,000,000.00
		6836 · Event-staff Eventday Meals	2,500,000.00
		6857 · Event-staff Attire	400,000.00
		6860 · Event-Guest Eventday Hospitalit	1,000,000.00
		7211 · Office Supplies - Consumables	850,000.00
		7411 · Printing (Bound publications)	3,500,000.00
		7421 · Printing (Publicity-type)	300,000.00
		7431 · Printing (Consumables)	1,000,000.00
		7451 · Promotion-related Non-print	500,000.00
		7511 · Conf Bags	900,000.00
		7531 · Signs & Banners	350,000.00
		7811 · Meetings Facilities (room)	300,000.00
		7861 · Conference Facilities	14,000,000.00
		7862 · Conference Equipment	7,000,000.00
Total Income:	54,970,000.00	Total Expense:	59,150,000.00

National Conference

Income		Expense	
4731 · Print Advertising Revenue	700,000.00	6313 · Speaker Travel	560,000.00
4801 · Event Admiss Sales Prereg Mem	2,600,000.00	6315 · Speaker Accommodations	860,000.00
4803 · Event Admiss Sales Prereg NonMm	540,000.00	6614 · Meetings Refreshments	200,000.00
4804 · Event Admiss Sales Prereg Group	425,000.00	6835 · Event-staff Eventday Accomodate	280,000.00
4805 · Event Admiss Sales Prereg Stud	35,000.00	6836 · Event-staff Eventday Meals	150,000.00
4806 · Event Admiss Sales OnSite Mem	570,000.00	7211 · Office Supplies - Consumables	50,000.00
4807 · Event Admiss Sales OnSite NonMe	115,000.00	7212 · Photocopies and minor printing	60,000.00
4808 · Event Admiss Sales OnSite Stud	30,000.00	7216 · Awards, Gifts	90,000.00
4812 · Event Presenta Sales Revenue	200,000.00	7411 · Printing (Bound publications)	1,700,000.00
4821 · Event Display Sales Revenue	800,000.00	7421 · Printing (Publicity-type)	40,000.00
		7431 · Printing (Consumables)	20,000.00
		7521 · Badge-holders	150,000.00
		7531 · Signs & Banners	350,000.00
		7861 · Conference Facilities	2,000,000.00
Total Income:	6,015,000.00	Total Expense:	6,510,000.00

Annual Business Meeting

Expense	
7211 · Office Supplies - Consumables	50,000.00
Total	50,000.00

Chapter Presidents Meeting

Expense	
6613 · Meetings Travel	1,000,000.00
6614 · Meetings Refreshments	75,000.00
7212 · Photocopies and minor printing	30,000.00
Total	1,105,000.00

Leadership Retreat

Expense	
6833 · Event-staff Eventday Travel	2,000,000.00
6614 · Meetings Refreshments	150,000.00
6835 · Event-staff Eventday Accomodate	375,000.00
6836 · Event-staff Eventday Meals	300,000.00
7211 · Office Supplies - Consumables	30,000.00
Total	2,855,000.00

Next National Conference (2018)	
Expense	
6111 · Leaders Discretionary Funds	100,000.00
6112 · Leaders Domestic Travel	50,000.00
7861 · Conference Facilities	1,500,000.00
Total	1,650,000.00

Next International Conference (2018)	
Expense	
6111 · Leaders Discretionary Funds	100,000.00
6112 · Leaders Domestic Travel	50,000.00
7861 · Conference Facilities	2,000,000.00
Total	2,150,000.00

National Committees

Teacher of the Year	
Expense	
5611 · Committee Grants - General	500,000.00
6111 · Leaders Discretionary Funds	250,000.00
Total	750,000.00

Employment Center	
Expense	
6111 · Leaders Discretionary Funds	75,000.00
Total	75,000.00

Financial Affairs	
Expense	
6111 · Leaders Discretionary Funds	50,000.00
6613 · Meetings Travel	350,000.00
Total	400,000.00

International Outreach	
Expense	
5611 · Committee Grants - General	5,200,000.00
6111 · Leaders Discretionary Funds	200,000.00
6860 · Event-Guest Eventday Hospitalit	1,200,000.00
7213 · Postage & Shipping	100,000.00
Total	6,700,000.00

KTT	
Expense	
5611 · Committee Grants - General	500,000.00
Total	500,000.00

Membership	
Income	
4711 · Gross Sales KOTESOL Items	100,000.00
Total Income	100,000.00

Expense	
5612 · Expense KOTESOL Items	400,000.00
5711 · Special Event Grants - Internal	800,000.00
6111 · Leaders Discretionary Funds	75,000.00
7211 · Office Supplies - Consumables	25,000.00
7213 · Postage & Shipping	100,000.00
7421 · Printing (Publicity-type)	160,000.00
7441 · Printing-related Materials	100,000.00
7451 · Promotion-related Non-print	400,000.00
Total Expense	2,060,000.00

Publications	
Expense	
6111 · Leaders Discretionary Funds	225,000.00
Total	225,000.00

Publications (Journal)	
Expense	
7213 · Postage & Shipping	1,000,000.00
7411 · Printing (Bound publications)	7,600,000.00
Total	8,600,000.00

Publications (Proceedings)	
Expense	
7411 · Printing (Bound publications)	1,200,000.00
Total	1,200,000.00

Publications (TEC)	
Expense	
7213 · Postage & Shipping	2,600,000.00
7411 · Printing (Bound publications)	9,000,000.00
Total	11,600,000.00

Publicity	
Expense	
6111 · Leaders Discretionary Funds	100,000.00
7421 · Printing (Publicity-type)	800,000.00
8111 · External Services – Webhosting	1,000,000.00
Total	1,900,000.00

Research	
Expense	
5611 · Committee Grants - General	600,000.00
6111 · Leaders Discretionary Funds	75,000.00
Total	675,000.00

Technology	
Expense	
5611 · Committee Grants - General	8,000,000.00
6111 · Leaders Discretionary Funds	250,000.00
8211 · Consultancy - Prof Services	100,000.00
Total	8,350,000.00

Nominations and Elections	
Expense	
6111 · Leaders Discretionary Funds	50,000.00
7212 · Photocopies and minor printing	30,000.00
8111 · External Services - Webhosting	80,000.00
Total	160,000.00

National Council

President	
Expense	
6111 · Leaders Discretionary Funds	850,000.00
6860 · Event-Guest Eventday Hospitalit	1,000,000.00
Total	1,850,000.00
2nd VP	
Expense	
5511 · SIG Grants - General	500,000.00
6111 · Leaders Discretionary Funds	150,000.00
Total	650,000.00
Treasurer	
Expense	
6111 · Leaders Discretionary Funds	75,000.00
Total	75,000.00
Council	
Expense	
6613 · Meetings Travel	3,000,000.00
Total	3,000,000.00

1st VP	
Expense	
5611 · Committee Grants - General	450,000.00
6111 · Leaders Discretionary Funds	150,000.00
7213 · Postage & Shipping	50,000.00
7531 · Signs & Banners	250,000.00
Total	900,000.00
Secretary	
Expense	
6111 · Leaders Discretionary Funds	75,000.00
Total	75,000.00
OP Liaison	
Expense	
6111 · Leaders Discretionary Funds	100,000.00
6112 · Leaders Domestic Travel	250,000.00
7213 · Postage & Shipping	350,000.00
Total	700,000.00

Uncategorized National			
Income (National – other)		Expense (National – other)	
4111 · Member Dues - Individual	20,000,000.00	5111 · Chapter Dues Share	10,000,000.00
4121 · Member Dues - International	3,500,000.00	6112 · Leaders Domestic Travel	500,000.00
4131 · Member Dues -Lifetime	1,000,000.00	7211 · Office Supplies - Consumables	35,000.00
4211 · OP Dues - Premium	5,000,000.00	7212 · Photocopies and minor printing	200,000.00
4221 · OP Dues - Assoc	7,500,000.00	7213 · Postage & Shipping	25,000.00
4241 · OP Dues - Educa Assoc	3,000,000.00	7216 · Awards, Gifts	500,000.00
4411 · Revenue Invest - General	50,000.00	7311 · Affiliate Dues	500,000.00
4412 · Revenue Invest - Savings	25,000.00	8211 · Conculancy - Prof Services	250,000.00
4711 · Gross Sales KOTESOL Items	100,000.00	8711 · Bank Transfer Fees	300,000.00
4731 · Print Advertising Revenue	250,000.00		
Total	40,425,000.00	Total	12,310,000.00